Press Release

Topping the GSM-R Incremental Market in 2012, Huawei Presents at the 2nd Annual Signalling and Telecommunication Congress

Bangkok, Thailand, May 29, 2013 – Huawei, a leading global information and communications technology (ICT) solutions provider, shared its success stories and experience in railway projects worldwide with executives, experts and academics from over 20 countries at the 2nd Annual Signalling and Telecommunication Asia Congress held between May 21 and 23, 2013 in Bangkok, Thailand.

Mr. Frisch shared Huawei's success stories and experiences in railway projects worldwide.

Mr. Norman Frisch, who oversees Global Business Development of Railway Solutions at Huawei, delivered a speech titled "Manage Complexity of CCTV, PIS and Rail Operational Communication" as part of the event to share Huawei's experience in supporting global rail customers realize greater operational efficiency, improved security and an enhanced customer experience through advanced, reliable and future-proof ICT solutions.

"The modern railway industry is constantly transforming, providing yet higher speeds, greater efficiency and quicker services to customers. The ever increasing capacity demand, the limited capacity of existing rail infrastructure and the prohibitively high costs of capacity expansion all translate to a complex set of economic and operational challenges." Mr. Frisch said. "With solutions such as GSM-R, CCTV, UC&C as well as transmission and IP, Huawei supports railways with a communication infrastructure that will not only serve the immediate demands today but also allow for future growth in demand."

Committed to being the optimal ICT partner for industry customers globally, Huawei has developed the innovative GSM-R solution that supports railway communication systems such as ETCS, CTCS and LOCOTROL, further improving the operational efficiency, capacity and safety of the rail network. In 2012, Huawei led the industry in GSM-R Incremental Market Share with 61%. Aside from GSM-R, Huawei also has the capability to provide a full range of ICT solutions, including transmission, IP, CCTV and UC&C, covering a wide scope of railway applications such as operation and public security, freight and passenger services as well as internal communication coordination amongst others.

Huawei's innovative ICT products and solutions have been widely used in the rail industry since 1996. With more than 15 years of experience and leveraging its strong R&D capabilities, comprehensive technical expertise and cooperation with worldwide industry partners, Huawei is serving more rail operators and passengers around the world with its ICT solutions. By the end of 2012, Huawei's ICT solutions were deployed along 65,000 km (about 1.38 laps around the earth) of railway lines globally.

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About Signalling and Telecommunication: Asia

As one of the most important events of the rail industry in Asia, Signalling and Telecommunication: Asia conference serves as a platform to bring the experts from across the whole value chain together. Attendees from over 50 of the region's key governments, railways, metros and associations collaborate on the completion of latest

transport infrastructure, signalling, telecom and rolling stock upgrades. Huawei is an official partner and sponsor of this year's conference.

About Huawei

Huawei is a leading global information and communications technology (ICT) solutions provider. Through our dedication to customer-centric innovation and strong partnerships, we have established end-to-end advantages in telecom networks, devices and cloud computing. We are committed to creating maximum value for telecom operators, enterprises and consumers by providing competitive solutions and services. Our products and solutions have been deployed in over 140 countries, serving more than one third of the world's population.

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