

HUAWEI ENTERPRISE ICT SOLUTIONS **A BETTER WAY**

Office Virtualization

Age is Coming

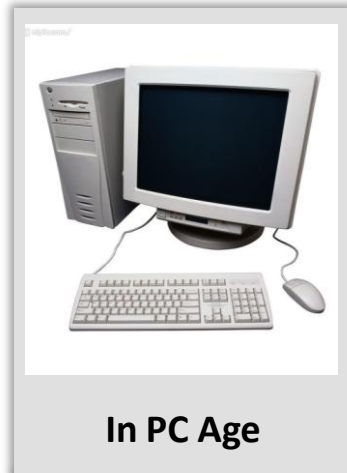
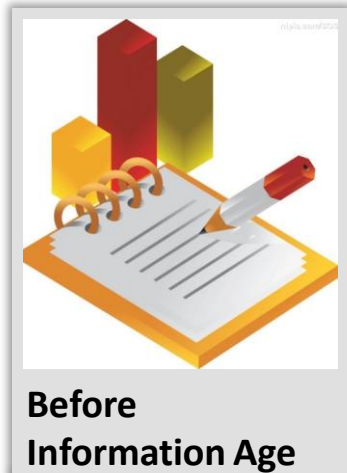
enterprise.huawei.com

HUAWEI TECHNOLOGIES CO., LTD.



Office Virtualization is a key trend

By 2013, 80% of businesses support staff Intelligent Terminal mobile office (Source: Gartner)



Urgent Demands for Office Virtualization: Time is money



Managers can't make a decision in time while traveling.

I cannot wait anymore!



Dispatchers can't get the real-time site status of vehicles and people.



Sales people can't share the real-time information with headquarter.



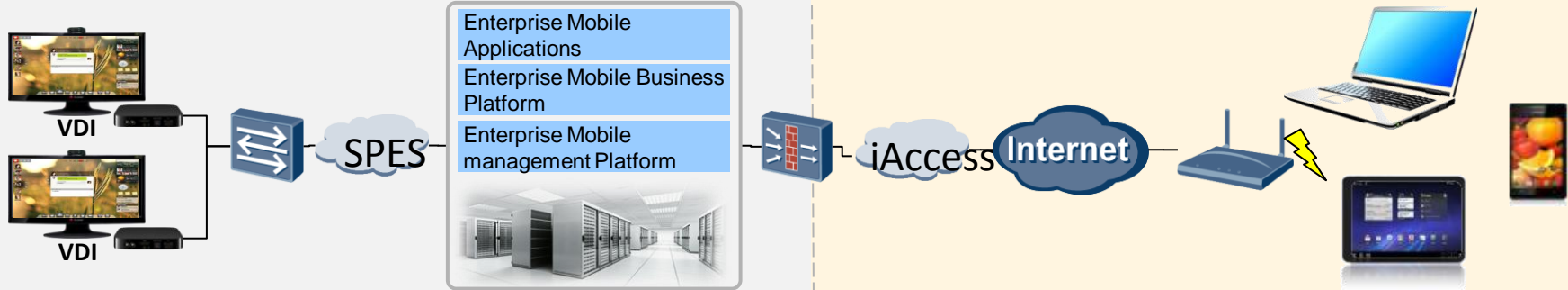
Experts can't give a real-time remote guidance to maintenance people far away.



Office Virtualization improve your Mobility, Efficiency and Collaboration significantly

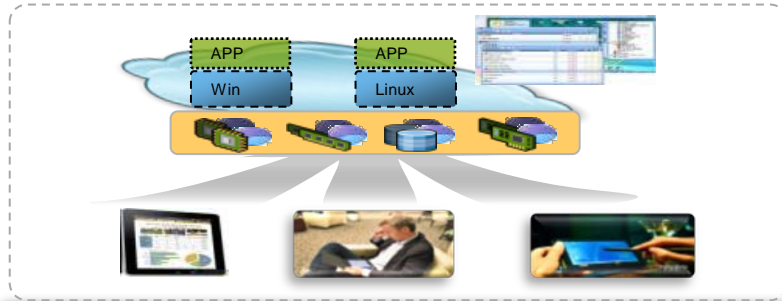
Inside Working Area, use any VDI just like your own computer

Outside Working Area, Smart Device, Anywhere use internal IT

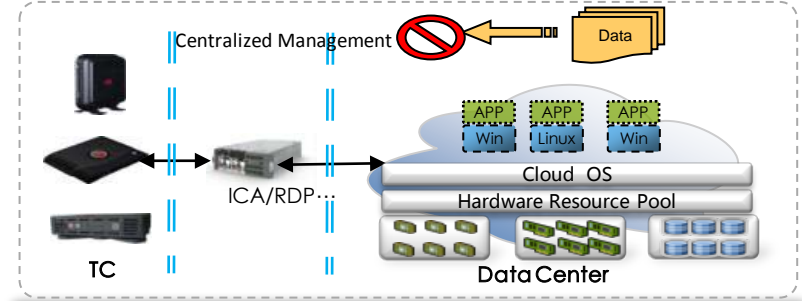


Communicate Everywhere

Huawei Office Virtualization Solution can bring 4 Key values



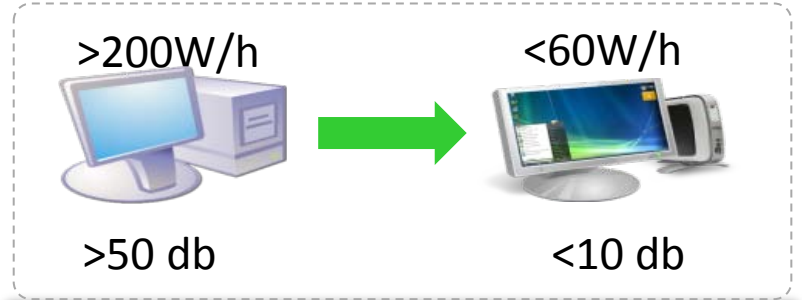
1. Convenience and efficiency



2. Information Security and Reliability




































3. Easy to maintenance

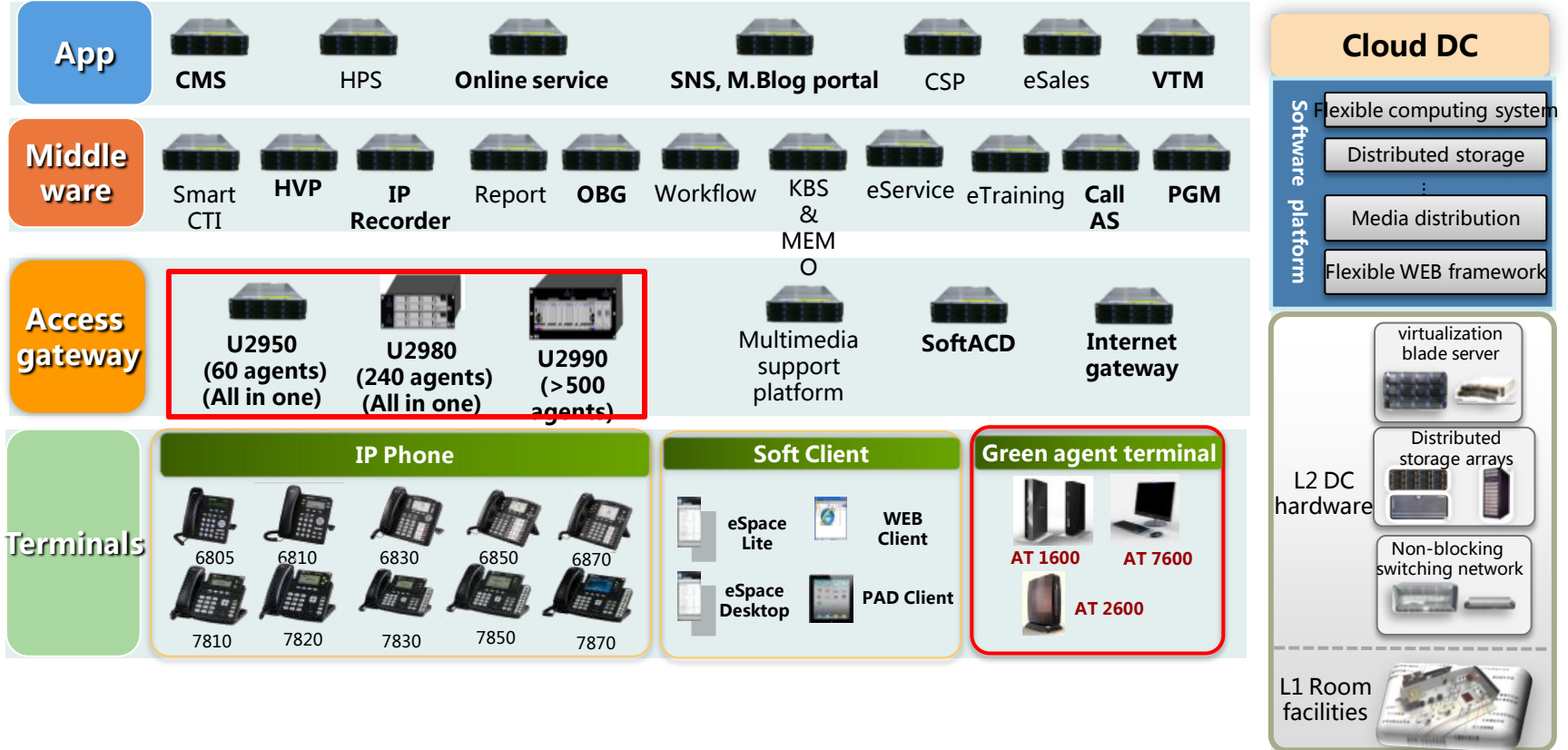


4. Energy saving

Huawei UC Product Portfolio

<p>UC service</p>	 UC 300 (300 users)	 UC1000 (1000 users)	 UC 3000 (3000 users)	 UC 10000 (More than 3000 users)								
<p>IP PBX</p>	<p>Home Office</p>  EGW1520 (20 users)	<p>Mini Enterprise</p>  EGW1530 (36 users)	<p>Small and Medium Enterprise</p>  U1910 (100 users)			 U1930 (300 users)	 U1960 (1000 users)	<p>Large Enterprise</p>  U1980 (10000 users)		 U2980 (all in one) (3000 users)	 U2980 (10000 users)	<p>Super Enterprise</p>  U2990 (Over 10000 users)
<p>Access gateway</p>	<p>EGWs</p>			<p>IADs</p>								
	 EGW1500 (20 users)	 EGW1520 (20 users)	 EGW1530 (36 users)	 IAD104H (4 analog users)	 IAD208E(M) (8 analog users)	 IAD132E(T) (8-32 analog users)	 IAD1224 (224 analog users)					
<p>IP phones</p>	<p>6800 series</p>	 eSpace 6805	 eSpace 6810	 eSpace 6830	 eSpace 6850	 eSpace 6870	<p>8800 series</p>	 eSpace 8850				
	<p>7800 series</p>	 eSpace 7810	 eSpace 7820	 eSpace 7830	 eSpace 7850	 eSpace 7870						
<p>Other endpoint</p>	<p>PC client</p>  eSpace PC client	<p>Mobile clients</p>  eSpace Tablet & Mobile Client		<p>Console</p>  Soft Console	<p>Peripherals</p>  Camera						 Speaker	 Speaker

Huawei eSpace Contact Center Solution Overview



TP & VC Product Portfolio

Total Product Portfolio

Telepresence

TP3xxx



TP1xxx



RPx00



Endpoint

Room System



Desktop System



Peripherals



Soft Client

Mobile Clients



PC Clients



Infrastructure

Management



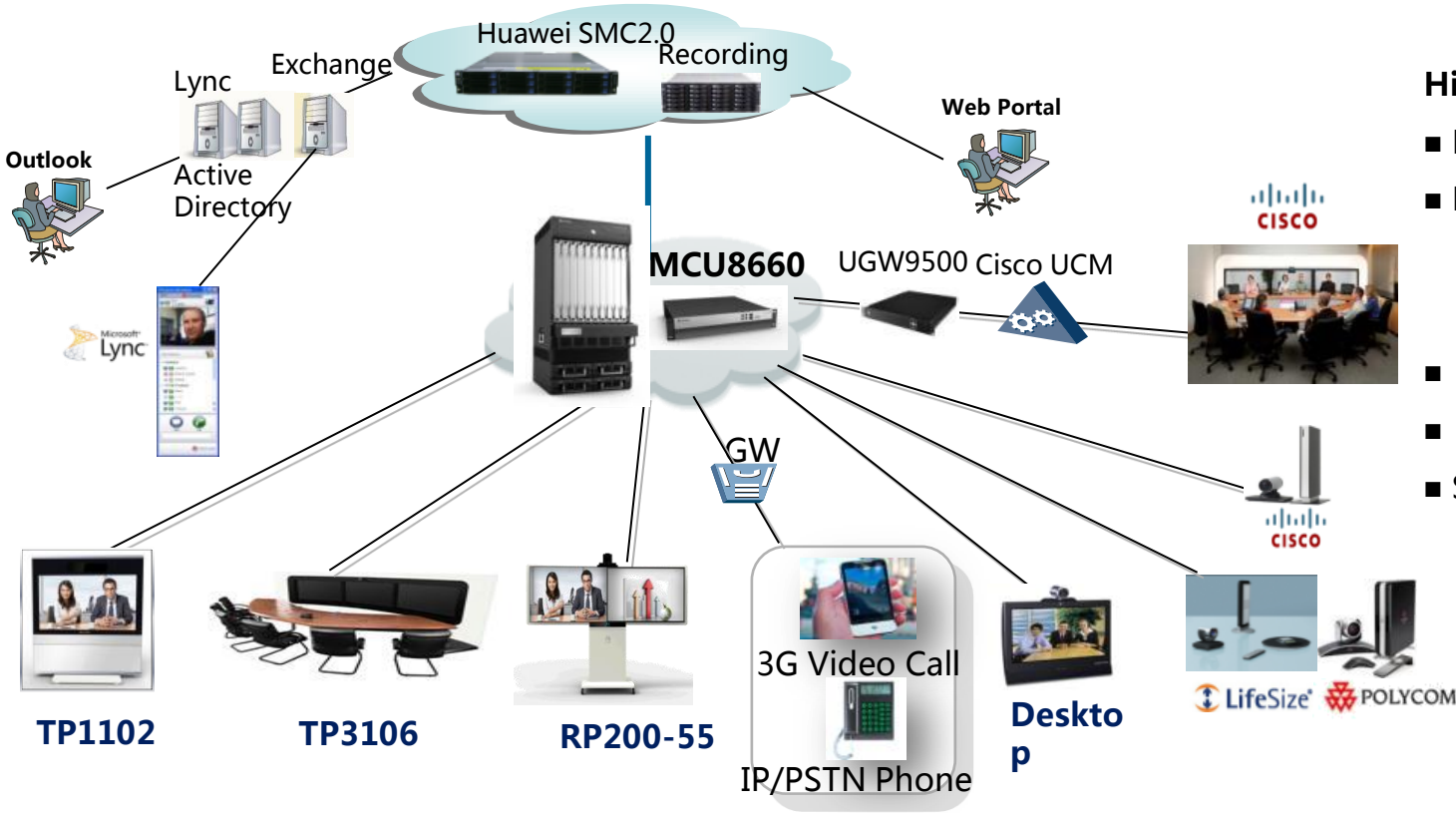
MCU



Gateway/Streaming



Huawei TP&VC Solution For Enterprise



High Lights :

- Full HD:1080p 60/1080p30.
- Bandwidth (minimum),
 - 384kbps for 720p
 - 1Mbps for 1080p
- Centralized management.
- Standard interoperability.
- Standard and convergence:
 - Telepresence
 - Video Conferencing
 - UC/voice phone
 - 3G video

Panoramic Telepresence



- **First Panoramic TP in the world:** 5760*1080p 50/60fps, 48:9; Patent co-optical center camera with panoramic HD imaging technology.
- **Seamlessly compatible with mainstream at same experience**
- **Lower TCO↓30%:** Lower bandwidth↓35%, Lower consumption↓47%, Less footprint↓26%
- **Super Network Adaptability:** 10% packet loss resilience.

Lower TCO : ↓30%

	Huawei Panoramic TP	Mainstream Vendor	Savings
Footprint	215 square feet	290 square feet	↓ 26%
Bandwidth(as minimum)	2.3M for 720p, 3M for 1080p	3M for 720p, 6M for 1080p	↓ 35%
power consumption	1700w	3222w	↓ 47%
Local meeting	10 people	---	↓ 25%

Huawei eSpace Meeting Product Portfolio

200 concurrent users

400 concurrent users

1440 concurrent users

7200 concurrent users

Meeting App Server



MS2100



MS3100



GSU Board



MS3100

(Cascaded MS for more than 400 users)



Meeting Media Gateway



eSpace U1960



eSpace U1980



eSpace U2980

All in One



eSpace U2990

Meeting Terminals

Mobility Terminal



iOS



Android



iPad



S7

Desk Terminal



PC



Micphone



Web Cameral



eSpace 8850



IP Phone

Meeting



MT1100(SD)



MT2100(720P)



Cameral



eBeam



Whiteboard

Meeting Room

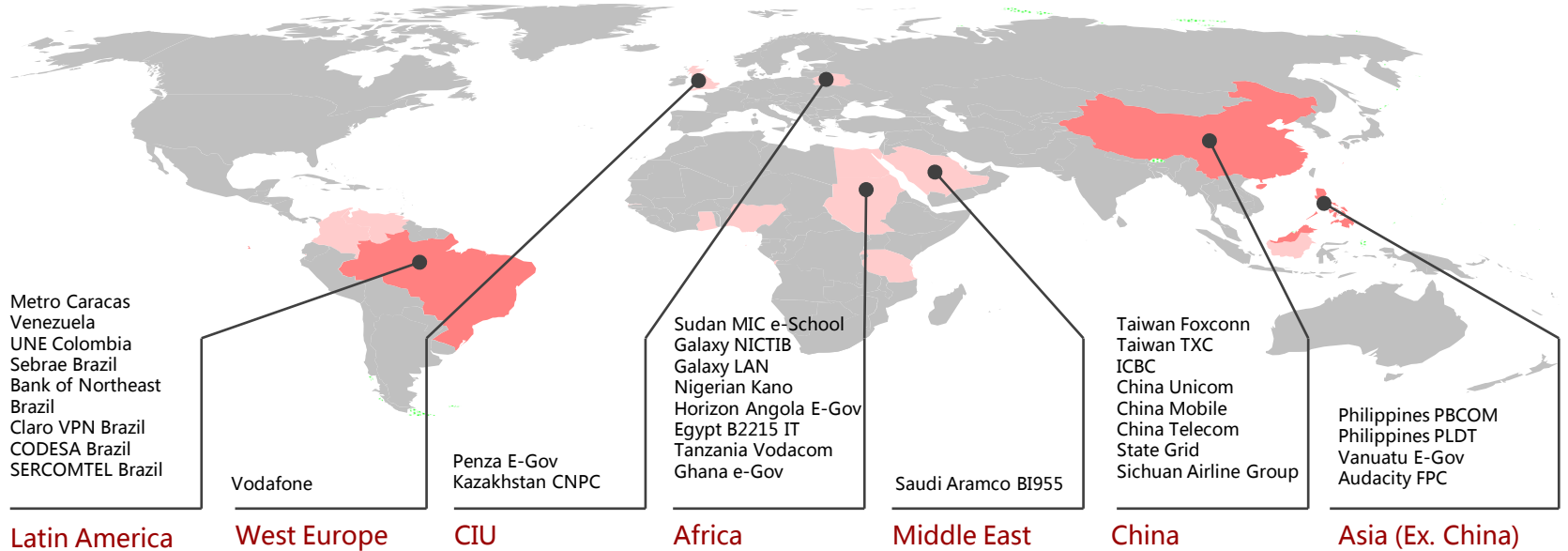


Manager Room

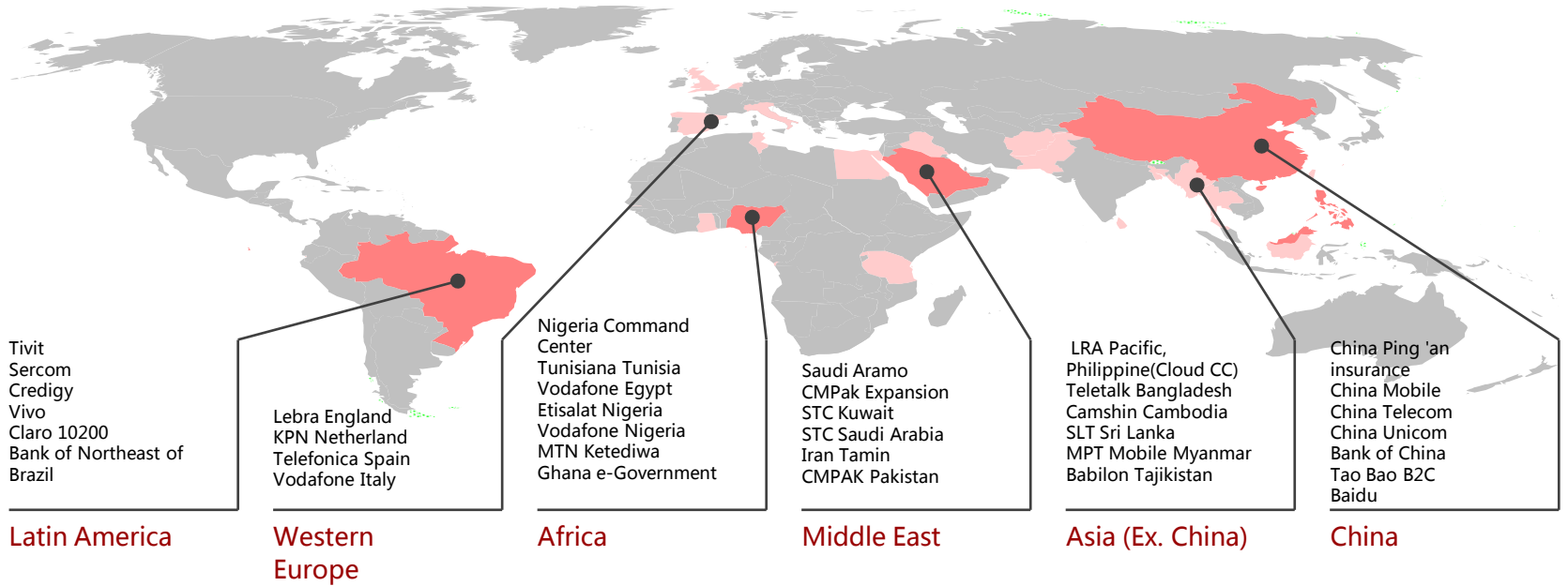


Meeting Room

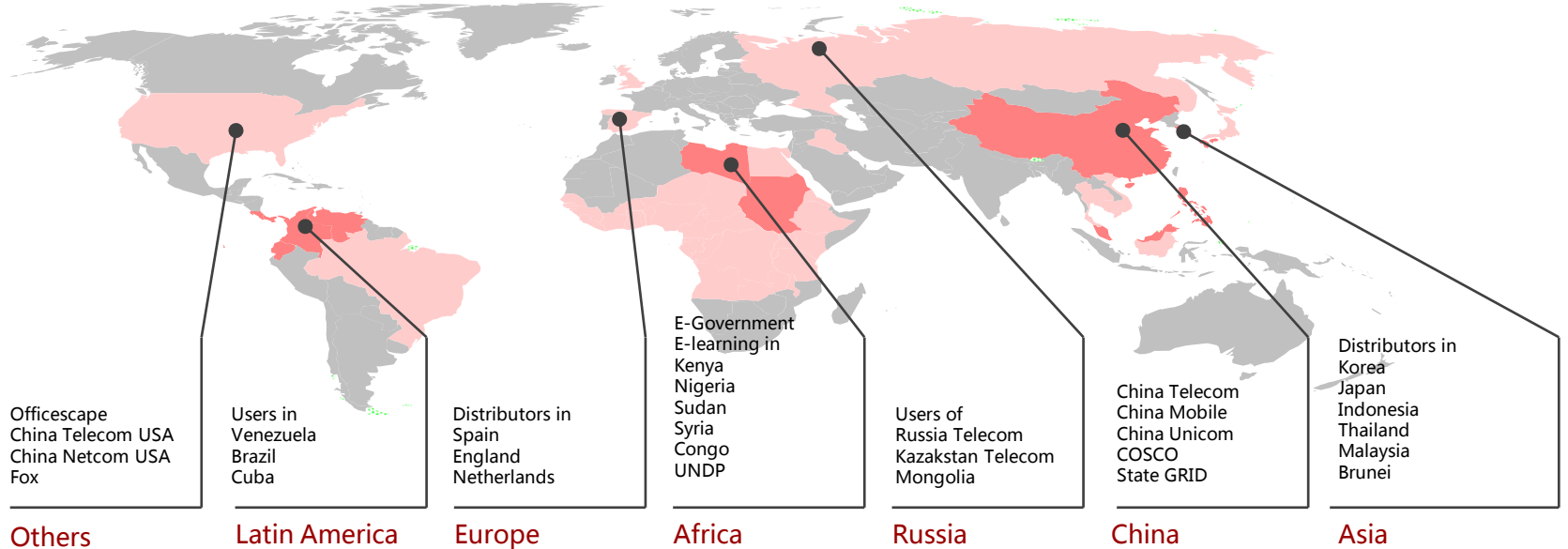
Worldwide footprint of Huawei eSpace UC



Worldwide footprint of Huawei eSpace Contact Center



Worldwide footprint of Huawei TP&VC





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